

Mr. Rogers
Windows and Doors

Fourth Quarter 2023





what's NEW

- 4,5 2023 Year of Giving
- 6 Christmas @ MRW



WELCOME TO THE NEIGHBORHOOD!

Bricen Andreasen -- Neighborhood Marketer

Dominique Greenwood -- Customer Care Processing

Nicholas Heid -- Installer

Felina Hogarth -- Event Promoter

Sturlyn King -- Neighborhood Marketer

Lance Kohler -- Neighborhood Marketer

Garnet Martin -- ISC Team Lead

Jonathan McMahon -- Design Consultant

Barbara Simmons -- Sales Coordinator

Ariel Starkey -- Neighborhood Marketer









3 years

1 year

14 years

4 years 8 years

38 years

MRW Provides Opportunities to Excel and Grow!

Kelsey Bruan

Marketing Assistant → Asst. Marketing Manager **Felina Hogarth**

Event Promoter → Non-Traditional Marketing Asst.



Do you have any friends or family that would be a good fit for our MRW Family?

\$1000 Referral Bonus

CANDIDATE MUST PROVIDE YOUR NAME WHEN APPLYING AND STAY WITH THE COMPANY FOR 90 DAYS

Are you looking for an opportunity to grow and excel within the MRW Family?

Upcoming Work Anniversaries!

5 years Joseph Smith — Feb 4 Duane Brown — Feb 5 7 years 1 year Kelsey Bruan — Feb 6 Corey McCormick — Feb 15 7 years 26 years Ed English — Feb 28 David Fuleihan — Mar 1 11 years Ivan Brandstetter — Mar 6 1 year Kaden Greenwood — Mar 14 2 years Nash Kahler — Mar 14 2 years Angelita Tan — Mar 21 19 years 10 years Shawn Emch — Mar 24 Amanda Bustillos — Mar 28 2 years Stephen Ballance — Mar 29 **3** years 2 years Logan Bryant — Mar 29 Darin Bullard — Mar 29 3 years 29 years Richard 'Smiley' Loyko — April 3 2 years Todd Nichols — April 4

Lee Ann Derksen — April 5

Steve Redfearn — April 12

Shelly Pereira — April 13

Dana Wyman — April 22

Gerry Rogers — April 25

Gail Tobias — April 6



HIRING NOW!

WE'RE always
HIRING
TALENTED
people

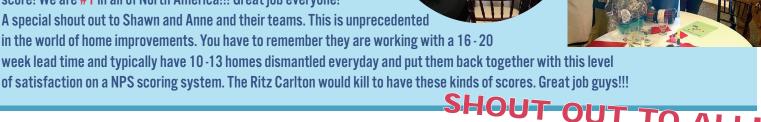
Scan code for our applicant website and share today!



2023:RECORD BREAKING

Big shout out to Anne & Shawn and their teams for smashing all previous installed volume records in October. Their teams scheduled and installed \$2,924,344, a 36 year record all while maintaining the highest NPS score, a YTD 94.2 project NPS score. This record breaking month led to a record breaking year with \$29,202,233 in installed volume for 2023; finishing the year with a 94.4 project NPS score! We are #1 in all of North America!!! Great job everyone!

A special shout out to Shawn and Anne and their teams. This is unprecedented in the world of home improvements. You have to remember they are working with a 16-20 week lead time and typically have 10-13 homes dismantled everyday and put them back together with this level





Big shout out to Ashley and team! We had stopped our Saturday hours for our Call Center but one fine Saturday in mid November, they came back with a vengeance setting 15 appointments, many which we would not have had if they weren't there. It took great leadership and team participation to make this all happen. Thank you Call Center. We appreciate you!



December was no deterrent for the Neighborhood Marketing Team

On one chilly Saturday in December, Darrius and his team hit it out of the park! #2 in the country for appointments set at 19 and dominating the top 5 list for all markets with Kenslee, Kevin and Sturlyn(Jack). Good job NM Team!



Congratulations to Darrius and his team for being in the top 20 in the country for Neighborhood Marketing \$. And they are just getting started, something tells me next year they are going to be moving up the top 10 list. Lets keep this going Darrius!

-Gerry

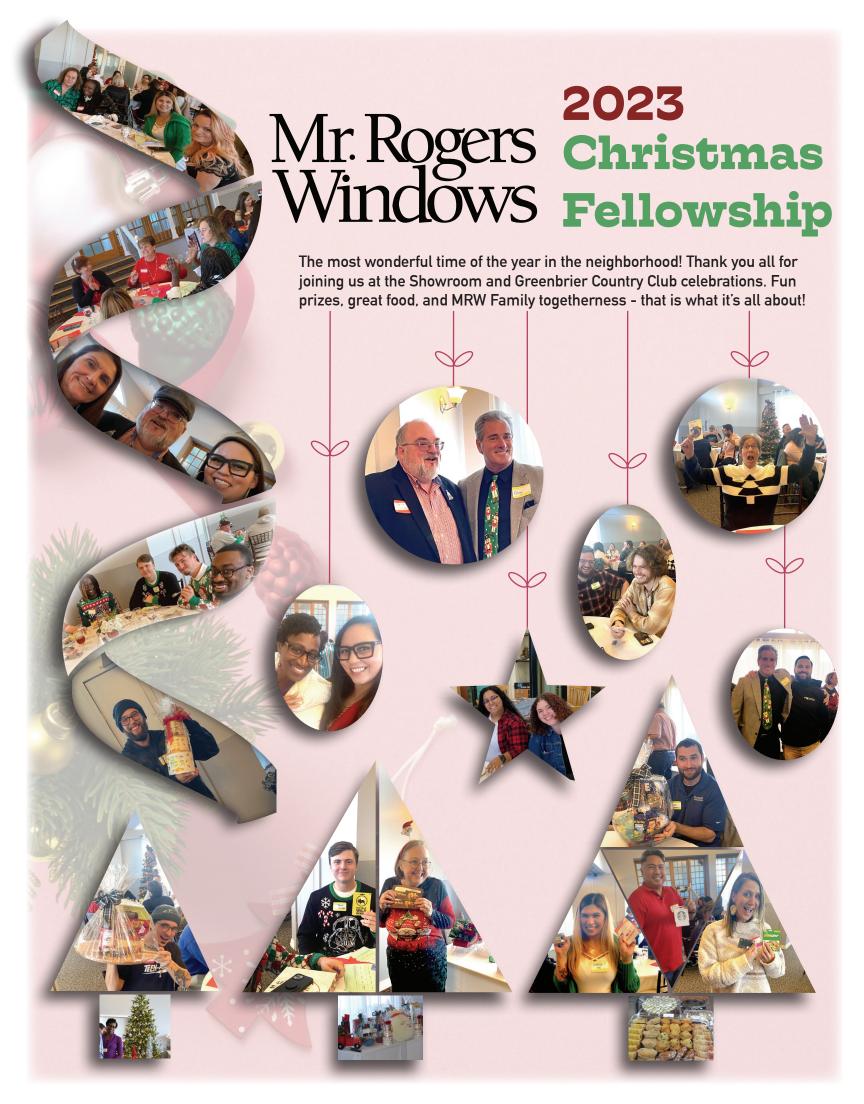


Upcoming Birthdays!

Joseph Smith —Feb 18 Timothy Sprott — Feb 27 Patrick Reed — Feb 28 Ryan Crawley — March 8 Moein Ghaemi — March 10 Ryan Howard — March 14 Kenslee Pierre — March 18

Joshua Barker — March 21 Shelly Pereira — March 23 Chance Hutchison — March 26 Andrew Rogers — March 27 Audrey Poland — March 28 Benjamin Radcliff — April 11 Shawn Emch — April 12

James Startt — April 17 John White Jr. — April 17 Ethan Wilson — April 19 Lee Ann Derksen — April 20 Amanda Bustillos — April 23 Darren Murray — April 24 Daniel Wood — April 30





MRW FOUNDATION

Helps local family in need

The MRW Foundation was busy again this year....which is GREAT! To wrap up 2023, we learned of Evoney Griffen. Along with having to raise 3 children as a single mom with little help from ex-husband, Evoney and her 30 year old autistic son live in a flood-prone part of Green Run, Virginia Beach. Every time Evoney and her son experienced a major downpour, water would

build up and overflow the slab into her home. The water build up ruined the carpet - which had to

be pulled up long ago - and led to issues of dampness. The dampness led to mold and caused allergy issues for her and her son.



When we learned of Evoney's struggles, MRW Foundation teamed up with Final Analysis Property Inspections to perform an inspection of her entire home. This inspection determined that the drainage around the house was the root of the problem and a major health hazard. The MRW foundation then hired a company recommended by Final Analysis to install a french drain around her house.





A big shout out to Final Analysis for donating and performing the inspection as well as supervising the installment of the drain until it's completion!

It's good to know that Evoney and her family now has a dry, mold-free house to live in. And it's all because of the hard work that all of you at Mr. Rogers Windows do. THANK YOU!!





And those around the world



And the good work continues with World Vision. We've heard about the Rogers going to Africa to celebrate "finishing the job" in Rwanda and seeing the need to help in Zambia. That's where Gerry and Jennifer are now focusing their efforts to provide clean water.

Scan the code to see the work that is finishing the job









So to recap, the MRW Foundation has continued to give to many organizations....some here locally but also around the world. We are so blessed and honored to be able to give back to others! Let's take a look back at some of the organizations we supported in 2023:



UNITED AGAINST CANCER











We donated to the Sentara Brock Cancer Center. (We have all been affected by cancer!)



We donated toys to Toys for Tots. (We all want kids to get toys for Christmas!)



the Recovery for Life Gala to help people in our community struggling with addictions. We had a beautiful evening raising awareness and funds to help with this issue. (We all want everyone to be clean and sober!)



We donated food to our local food banks and YMCA. (We all want no one to go hungry!)

We donated to St. Jude's. (We all want kids with cancer to get the best care!)

We gave gifts and donations to our local SPCA. (We all love our pets!)



We donated to The Union Mission. (We all want everyone to have a roof over their head!)

- Jennifer Rogers





events in 2024 than any other year! Go get 'em!

MERRY GRINCHMAS



Do you remember the ending of the **Grinch? His once shriveled heart** grew 3X larger and he became a merrymaker along with his sidekick Max - just like Mellissia and Kelsey spreading joy throughout the Showroom!



what's NEXT

MRW Foundation **Good Works**

Green Diamond

SEE YOU 'ROUND THE NEIGHBORHOOD!