

Mr. Rogers
Windows and Doors

**Third Quarter 2023** 



	MR. ROGERS WINDO\	NS	
42	CLUB AL CENTRAL	W-L	PCT
	MINNESOTA TWINS	74-67	.525
	2 CLEVELAND GUARDIANS	68-74	.479
	3 DETROIT TIGERS	64-77	.454

## what's NEW

4.5 MRW Foundation

6 Go Tides!



### WELCOME TO THE NEIGHBORHOOD!

Patricia Alt -- Event Promoter

Joshua Barker -- Mechanic/Installer

Tyler Bowes -- Canvasser

Venus Byrd -- Event Promoter

Brandon Caylor -- Design Consultant

Maurice Decaul -- Design Consultant

Angelica Fowler -- ISC Agent

Eric Fox -- Design Consultant

Maylissa Luby -- Design Consultant

Zachary Mosher -- Mechanic/Installer

Darren Murray -- ISC Asst. Manager

Audrey Alan Poland -- Mechanic/Installer

Carla Reynolds -- Customer Care



## MRW Provides Opportunities to Excel and Grow!

#### Amanda Bustillos

Team Lead → Customer Care Asst. Manager

#### Shawn Tennien

Install Manager → Operations Manager

### John White Jr

Mechanic/Installer → Crew Leader



## **Upcoming Work Anniversaries!**

Elizabeth Connor — Nov 16 2 years Ashley Hooper — Nov 18 9 years

4 years Cody McCall — Dec 2

7 years Andrew Rogers — Dec 13 Josh McCall — Dec 18

6 years Brandon Kunkle — Jan 3 1 year

Mellissia Morrison — Jan 3 1 year

Shawn Tennien — Jan 5 10 years

Michael Beaman — Jan 9 1 year

Ronald Corder — Jan 9 1 year

Moein Ghaemi — Jan 9 1 year

Kayla Guilles — Jan 12 1 year

John White Jr — Jan 16 1 year

Tamikia Floyd — Jan 20 1 year Do you have any friends or family that would be a good fit for our MRW Family?

## **\$1000** Referral Bonus

CANDIDATE MUST PROVIDE YOUR NAME WHEN APPLYING AND STAY WITH THE COMPANY FOR 90 DAYS

Are you looking for an opportunity to grow and excel within the MRW Family?



HIRING NOW!

WE'RE always

HIRING TALENTED people

Scan code for our applicant website and share today!



# WORLD CLASS



### **Sales Team Rockstars!**

Shout out to the sales team, who together on the last day of July, sold **\$270,964** with a **66.7%** close rate. The total for the month was **\$2,604,921** with a **30.9%** close rate. Rock on Sales Team! **WOW!** 

## SPOTLIGHT ON...



Shawn Tennien Operations Manager

Installation Manager

Project Manager

Specialty Crew Leader

**Crew Leader** 

Shawn has been part of the MRW Family for **10 years** and has led our install department through some of the most challenging times in our company's history. With the pandemic and unprecedented growth, Shawn more than doubled the number of our installation teams, all during one of the worst labor shortages in our country's history. And he was still able to maintain the highest customer satisfaction NPS score on project scores of any location in North America, leading us to earn **3 Green Diamond Awards**.

Thank you Shawn for all of your hard work and congratulations on a well deserved promotion.



## What are MRW fans saying...

"Superb group of people that work at Mr. Rogers...they have pride in working for a company that cares for their people."

"Logan B, Ryan H, and a H, worked quickly and efficiently... don't lose these men, they are an asset to your company.

"Both Mikey and Tyler were 'World Class'."

"We are so impressed with the kindness of installers. Thank you Mr. Rogers for an amazing experience!"

"I wish more companies would strive to have such great customer service and quality in mind. Thank you so much for vour professionalism, friendliness, high quality work and time!"

"Very positive attitude toward the job, extremely helpful."

"Experience was effortless and completely stress free.
Your service can't be beat!"

"We've seen the Mr. Rogers commercials for years and always wondered if real life could live up to what's promoted. Well, it did and actually was way better than we could have imagined!"

"I am glad I selected Mr. Rogers Windows...they are quite professional in whatever they do!"



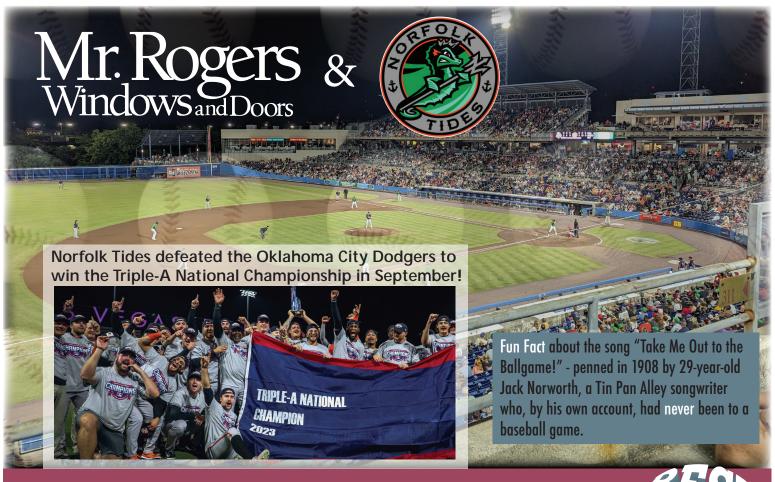
Despite the weather doing its best to throw us a curveball, the first Tides game MRW attended, our team spirit and camaraderie shone through. The force was with us on a fun Star Wars themed night at Harbor Park the second time

"Difficult to see; always in motion is the future." —Yoda, The Empire Strikes Back (He must have been speaking on the weather forecast)

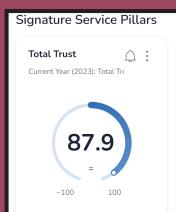
It turns out, a little rain can't compete with the warmth of shared smiles and good company.

Thanks to everyone who joined us — here's to more unforgettable moments together!





Speaking of Champions, check out these winning Signature Service Pillars totals!











## 🔛 Upcoming Birthdays!

Tadwin Appleby - Nov 4 Carla Reynolds — Nov 4 Nancy Lockwood - Nov 9 Fatima Turner - Nov 9 Dustin Callender - Nov 11 Shawn Tennien - Nov 14 December Bryant-Walker — Nov 15 Michael Lynch — Dec 17 Venus Byrd — Nov 21 Sarah McCall - Nov 22

Anthonyray Taylor — Nov 29 Steve Redfearn - Nov 30 Ronald Corder — Dec 5 Anne Delacruz — Dec 6 Zackary Mosher — Dec 8 Floyd Bartlett — Dec 12 Tamikia Floyd — Dec 20

Eric Houk - Dec 24 Eric Fox — Dec 25 Kevin Warnecke - Dec 27 Maylissa Luby — Dec 28 Dana Wyman — Dec 30 Jonathan Hooper — Jan 10 Michael Beaman — Jan 21 Stephen Milacci — Jan 27

### WATER AND HEALTH UPDATE

Healthcare facility upgrades in Zambia: Fully funded!

I'm excited to share a **World Vision** update with you.

As a team we committed over **\$1 million** to finish the job in Rwanda and by the end of this year that work will be done.

Hallelujah!

Now we are well into our second million dollars committed to finish the job in Zambia.

The health care centers are fully funded and 37 of the 50 million to finish the job in Zambia has been raised.

When we were there in June we visited a healthcare center where the nurse told us that one night, because they do not have electricity, she was delivering a baby, and when she turned to reach and grab a flashlight, the baby popped out and fell on the floor.

Thankfully, the baby was fine but we knew at that point we had to get these 125 healthcare facilities upgraded. No Mom or baby should have to endure that. Praise God the funding is in place, and the work will be done by the end of this year. Now they will all have clean water, electricity and proper care.

Thank you for all your hard work at Mr Rogers Windows that helps to facilitate this work.

-Gerry

Scan the code for more World Vision Water updates!





The Gala was spectacular. We enjoyed a nice dinner along with music. The silent auction was the main focus of the night to raise funds to help recovery 4 life help people in community. Trips, jewelry, restaurant gift cards, and many other items were to be purchased. It is all done online so you were notified in real time if someone bid higher - it became quite competitve!



Paul Atkinson, CEO for Eggleston, was the guest speaker. Eggleston helps find jobs for and teach skills to persons who are disabled. Most people think of adults with Downs Syndrome, etc. but they also help veterans and others who are struggling with coming out of addictions.

The highlight of the night featured the beautiful people that crossed the stage to share what struggle they have overcome. They held up a poster board that may say "Alcoholic" then they flipped it around and it would say "8 months sober" so you saw who they were and who they have become.

For an end to the night, they then do some straight asks for money-so they will say we need 10 donors to give \$1,000 and people held up an auction card. They continue to move down the list and it's shown live. It was amazing to see the amount of generosity people have, including employees from Mr. Rogers Windows.

It's a great thing we are blessed to be a part of through being Team members at Mr. Rogers Windows!

-Lisa









### Welcome Back Darren!

Our Assistant ISC Manager, Darren Murray, has circled back to join us again, bringing a wealth of experience, expertise & fresh perspective. Previously with MRW from 2014-2016, Darren then embarked on a 7 year journey managing multiple call centers (evolving one from only 7 agents to 170!). He has expressed how proud he is of his accomplished work, but the traveling he endured, was exasperating. So, when he saw MRW was in need, he was very excited to reunite with Gerry, sharing similar values and always asking, "What can I do to help" our customers, colleagues and community. Welcome back, Darren!



### BEHIND THE SCENES MAGIC





what's NEXT

United Against Cancer Ho Ho Holidays!

MOOCH GOOTH THE WELL CHANGED TOOK EERS