



Neighborhood News

Mr. Rogers
Windows and Doors

Second Quarter 2023



what's NEW

4, 5 MRW and World Vision

6, 7 Family Picnic 2023



WELCOME TO THE NEIGHBORHOOD!

Tamani Brown -- Canvasser
 December Bryant-Walker -- ISC Agent
 Jordan Cooper -- Customer Care
 Andrea Daughtry -- Event Promoter
 Isabella Goglia -- Canvasser
 Yairalee Lipsey -- Event Promoter
 Robert Osaze -- Canvasser
 Caitlyn Peel -- Canvasser
 Jacori Sinclair -- Canvasser
 Lori Strickland -- Design Consultant
 Gail Tobias -- Customer Care
 Christopher Trammell -- Installer
 Mark Warrant -- Canvasser
 John White III -- Installer
 Jeneva Woods -- Event Promoter
 David Wright -- Event Promoter



MRW Provides Opportunities to Excel and Grow!

Kayla Guiles
 Prev ISC Agent → Specialty Agent
 Logan Bryan
 Floating Crew Leader → Crew Leader
 Anthonyray Taylor
 Mechanic → Field Trainer
 Amanda Bustillos
 Customer Care Rep → Customer Care Team Leader
 Veronica Bushnell
 Canvasser → Team Leader
 John White Jr.
 Installer → Floating Crew Leader

Upcoming Work Anniversaries!

Stephen Milacci — Aug 2	1 year
James Lee — Aug 3	3 years
Jonathan Hooper — Aug 10	14 years
Daniel Wood — Aug 15	5 years
Michael Lynch — Aug 19	3 years
Michael Veitch — Aug 20	11 years
Jeff Brinkley — Aug 28	6 years
Darrius Griffin — Sept 3	4 years
Ronisal Delacruz — Sept 7	4 years
Craig Bechtold — Sept 10	22 years
Kendra Cooley-Head — Sept 13	2 years
Eric Houk — Sept 14	3 years
Harrison Herr — Sept 15	3 years
Nancy Lockwood — Sept 18	6 years
Mary Gowans — Sept 20	4 years
Jonathan Heuneman II — Sept 21	3 years
Tyler Smith — Sept 28	3 years
Lisa Frieman — Oct 4	11 years
Kathleen Paulus — Oct 31	5 years
Christopher Postlewait — Oct 25	2 years
Jennifer Rogers — Oct 31	5 years
Michael Von Egloffstein — Oct 29	5 years

Do you have any friends or family that would be a good fit for our MRW Family?

\$1000 Referral Bonus

CANDIDATE MUST PROVIDE YOUR NAME WHEN APPLYING AND STAY WITH THE COMPANY FOR 90 DAYS

Are you looking for an opportunity to grow and excel within the MRW Family?

WE'RE always
HIRING
TALENTED
 people

Scan code for our applicant website and share today!



HIRING NOW!



NUMBERS OF THE UNIVERSE



During the last 2 days in May, Shelly and her awesome sales team sold \$456,776 with a whopping 66.7% closing average. WOW! That's amazing!!



A huge shout out is also in order because in the last 5 days of the month of June they achieved \$801,259.00 in sales with \$335,882.00 on the last day of the month. Totals for the month were \$2,318,340 with a 28.2% closing average. In what started out to be a tough month, this effort propelled us to achieve 98% of our goal at the midnight hour.



Under some pretty extreme circumstances in June Shawn, Anne and their teams were able to achieve 99.2% of the goal for installed volume. I say that's 100%. That's a lot of scheduling and installing. Plus, they are ahead of plan for the year by \$307,349.00. That's 102% of the plan. Oh and did I mention their Install-NPS was 95.8% for the month of June. WOW!



Did you know Mr. Rogers Windows has been an accredited business partner with the Better Business Bureau for 35 years! WOW!



Thank you all for helping us raise \$550 and for all of the wonderful donated items that The Chesapeake Humane Society desperately needs!

Congratulations, Elly, for winning our Family Fun Night Raffle Basket!



Scan the code to donate today!



SAVE THE DATE!
SATURDAY, SEPTEMBER 9TH
 PICNIC WITH THE NORFOLK TIDES

MRW is having a Baseball Picnic **Saturday September 9th** at the Norfolk Tides baseball game.

Due to limited space, employees are allowed to bring one guest.

We will have boxed seats and serve hamburgers, hot dogs & sides in the picnic area during the game.

More info to come!



Upcoming Birthdays!

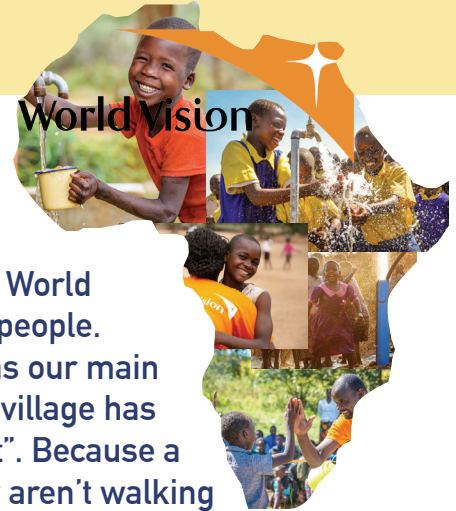
Kaden Greenwood — Aug 1
 Tyler Smith — Aug 4
 Lori Strickland — Aug 6
 Elizabeth Connor — Aug 8
 Jennifer Rogers — Aug 9
 Stephen Ballance — Aug 13
 James Lee — Aug 15
 Gail Tobias — Aug 17
 Jacob Blanchard — Aug 19

Micheal Veitch — Aug 25
 Kayla Guiles — Sept 3
 Duane Brown — Sept 5
 Ivan Brandstetter — Sept 10
 Mary Gowans — Sept 11
 Darin Bullard — Sept 18
 Jonathan Heuneman II — Sept 23
 Hailoves Stallings III — Sept 23
 Todd Nichols — Sept 30

Micheal Von Egloffstein — Oct 2
 Lisa Frieman — Oct 3
 David Fuleihan — Oct 3
 Nash Kahler — Oct 7
 Angelita Tan — Oct 9
 Ashley Hooper — Oct 10
 Craig Bechthold — Oct 14
 Alyssa Hooper — Oct 19
 Johnathon Reed — Oct 24

MRW FOUNDATION GOES TO AFRICA

By Jennifer Rogers



Gerry and I recently got back from our 2nd trip to Africa with World Vision. As many of you know, we travelled to Rwanda, Africa in 2019 with World Vision. There, we were introduced to the extreme needs of the Rwandan people. Clean water is the starting point in extreme poverty situations, so that was our main focus - to help get the people Rwanda clean water. Once a community or village has clean water, it can begin to thrive. From there you can see a "ripple effect". Because a community or village has clean water, the children can go to school. They aren't walking for hours a day to collect dirty water. Because of clean water, the people in these villages begin to feel better physically and are not sick all the time from drinking dirty water. Because of clean water, this community can stay well and focus on productivity... and the list goes on and on. Clean water is the beginning to a better future.

So our first stop in Africa back in June of this year was in Rwanda to celebrate!



We were able to meet up with a young girl named Esther that we met back in 2019 to see how well she is doing since her village received clean water. She goes to school now, still trying to catch up, but going regularly and doing well. She has clean clothes, clean skin and no more skin irritations and rashes from the dirty water. She's not sick all the time from drinking dirty water and Esther and her community are thriving.

We were also able to go to a village and celebrate the "turning on" of their new water point! What a wonderful celebration it was! We were greeted by singing and dancing, everyone so happy that they now have clean water! And YOU are part of the reason they have it! It is because of YOUR hard work that the MRW Foundation can support World Vision everywhere they work, to bring everyone clean, safe drinking water!



Being in Rwanda was definitely the "easy" part of our journey. It gave us the chance to reflect and celebrate on how different and better life is and will continue to be for the Rwandan people.



Scan the code to see the new water point!

The next stop was Zambia

where we learned of the extreme needs of these precious people. Our first stop, after riding about 3 hours on dirt roads (very bumpy I might add!), gave us a glimpse of such poverty that I will never forget. We met a couple, Allen and Kenita, and their 5 children. They had 6 children but one child passed away from being sick from drinking dirty water. Upon meeting this family the children were very lethargic, 2 or 3 of them had fevers. Their clothes were tattered, no shoes but they all smiled.



We learned that Kenita spends about 8 hours a day collecting dirty water for her family. She walks about a kilometer (.62 miles) to a hole that has been dug by the villagers. She took us to the pit and showed us how she collects the water. When she pulls the bucket up out of the pit, it looks like milk...so dirty! It is so sad because Kenita knows this water makes her and her family ill, but she also knows everyone must drink water to stay alive. Can you imagine having to make that decision every day? So we all took a bucket to carry back to her home. Each bucket weighs about 35-40 pounds, and she carries it on her head! I have to admit....I only made it halfway back to her home. One of our fellow travelers had to carry mine the rest of the way.

After getting back to her home, we had the chance to get to know more about their daily life and how hard it is for them. Neither Kenita nor her husband have much education so farming and woodworking are their livelihoods. Kenita clears out farmers' fields once they are harvested and Allen farms and makes stools and other things out of wood as well.

Their oldest child is the only one that goes to school, and can only go once or twice a week because he has to walk 7 kilometers to get there. We learned that during certain seasons, this family only has enough food to eat once a day. It was heartbreaking to hear of this daily struggle they face just to survive. However, before we left their village we were able to share great news....clean water is coming soon!! Can you imagine the emotion of hearing that great news?? It genuinely brought Kenita to tears of joy!! And the rest of us as well!

This is just a glimpse of all that we saw and experienced while in Zambia this time. Because of your hard work and so many others, World Vision is working to END extreme poverty! Stay tuned to hear more about World Vision in the next newsletter!



Scan here to see experience the joy this work brings!



MRW FAMILY PICNIC



What a great time we had at this year's family picnic!!

It started off a little rainy, but ended up a beautiful day of food, fun and fellowship! Our very own corporate chaplain, Joe Poe, made us his delicious pulled pork with his special, secret sauce! Mmmmm, mmm...it was delicious! Thank you, Joe!



We had our famous (or infamous!) corn hole tournament! 1st place went to Matt Davis and Cheryl Loyko (Smiley's wife) and 2nd place went to Richard Loyko (Smiley) and Leilani Ramirez-Lopez (Andrew Roger's fiancé). There was some fierce competition going on there!! We had a table set up for kids to do crafts and play bingo (and the adults played bingo too!), and we handed out lots of door prizes!





And of course, we celebrated Gerry's birthday!!
(Did I mention he turned 61??)



It was a great time for the whole Mr. Rogers team and our families to get together, have some fun and get to know each other a little better. If you missed it, there's always next year! A big thank you goes out to all who helped with planning, set up, and tear down! You all are awesome!

—Jennifer Rogers

Scan here to experience the celebration!





HARD WORK PAYS OFF

Check out these top performers from the Proximity Marketing Team!
Bonuses to enjoy and promotions to celebrate.
Congratulations to Veronica on becoming a Team Lead!

NATIONAL LOOK ALIKE DAY

Did you know **April 20th** was National Look Alike Day?
Check out our ISC look alike!
...can you tell who is who?



BEHIND THE SCENES MAGIC



SEE YOU 'ROUND THE NEIGHBORHOOD!

what's NEXT

Tides Picnic

Keep delivering the WOW!